Investment Opportunities in the Automotive Industry, Q3 2021

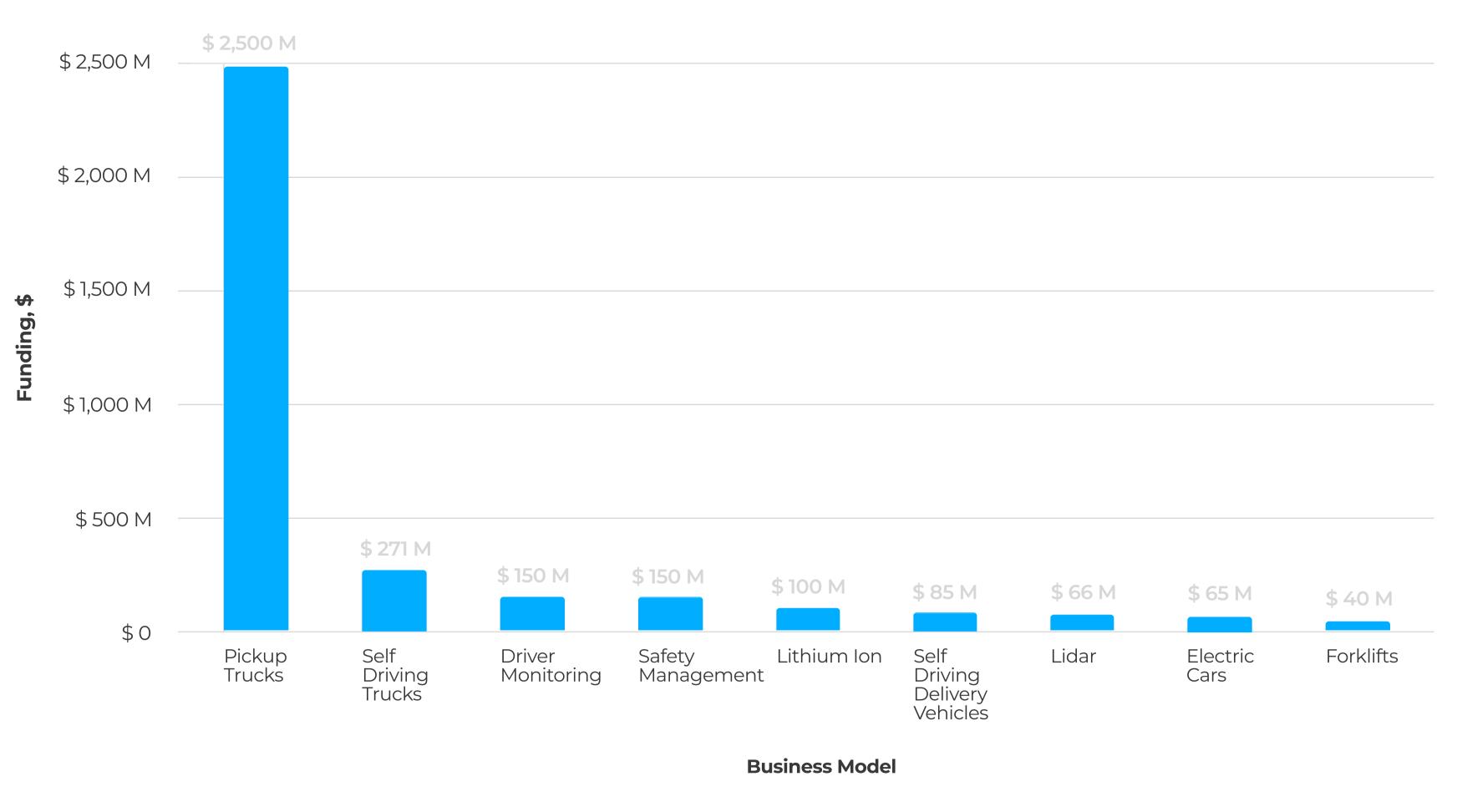
If you:

- Develop next gen automotive solutions that will improve road, driver, and pedestrian safety and provide asset security
- Want to partner with an automotive startup to deliver innovative vehicle products and services
- Are a semiconductor manufacturer, electric vehicle automaker, or a provider of sensor, GPS, telematics, and other components for the automotive industry
- Are looking to invest in the automotive ecosystem in the EMEA region or in the USA
- Want to be aware of trending topics and industry news

then our snapshot will help you monitor the autotech industry and keep emerging players and trends on your radar. This document features the best-funded autotech segments and companies in the U.S.

Most Funded Autotech Segments and Companies

The top funded segments in the USA were manufacturing of pickup trucks, self-driving trucks, and driver monitoring technologies.



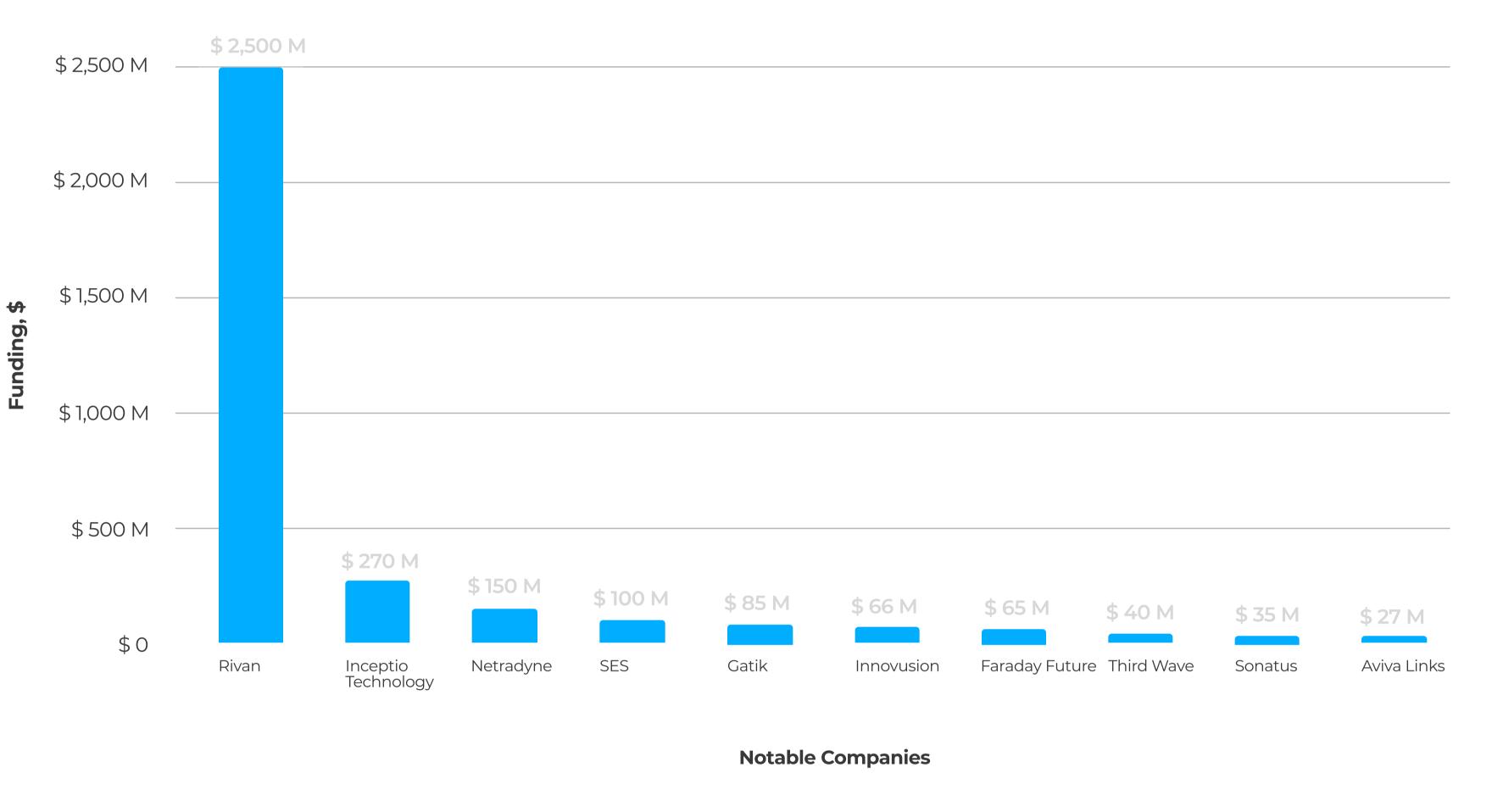
Pickup Trucks were the Top Funded Autotech Segment, Q3 2021

Data Source: Tracxn

Notable Companies in the Most Funded Autotech Segments in Q3 2021

#	Top Funded Segments	Funding Amount	Notable Companies
1	Pickup Trucks (Companies manufacturing electric adventure vehicles)	\$2.5B	<u>Rivian</u>
2	Self Driving Trucks (Companies developing self-driving vehicle technology for commercial trucks)	\$271M	<u>Inceptio Technology</u> <u>Autobon Al</u>
3	Driver Monitoring (Companies providing driving monitoring solutions to detect distraction, drowsiness, stress, fatigue, etc.)	\$150M	<u>Netradyne</u>
4	Safety Management (Companies that provide fleet safety management solutions to fleet owners)	\$150M	<u>Netradyne</u>
5	Lithium Ion (Companies manufacturing lithium ion batteries for electric vehicles)	\$100M	<u>SES</u>
6	Self Driving Delivery Vehicles (Companies developing self-driving vehicle technology for retail/grocery delivery)	\$85M	<u>Gatik</u>
7	Lidar (Companies providing LiDARs for autonomous vehicles)	\$66M	Innovusion
8	Electric Cars (Companies focused on developing electric cars)	\$65M	<u>Faraday Future</u>
9	Forklifts (Companies manufacturing autonomous forklifts for material handling in warehouses)	\$40M	<u>Third Wave</u>

Off-Road Electric Pickup Truck Manufacturer Leads in Funding, Q3 2021



Rivian manufactures off-road electric pickup trucks for adventures.

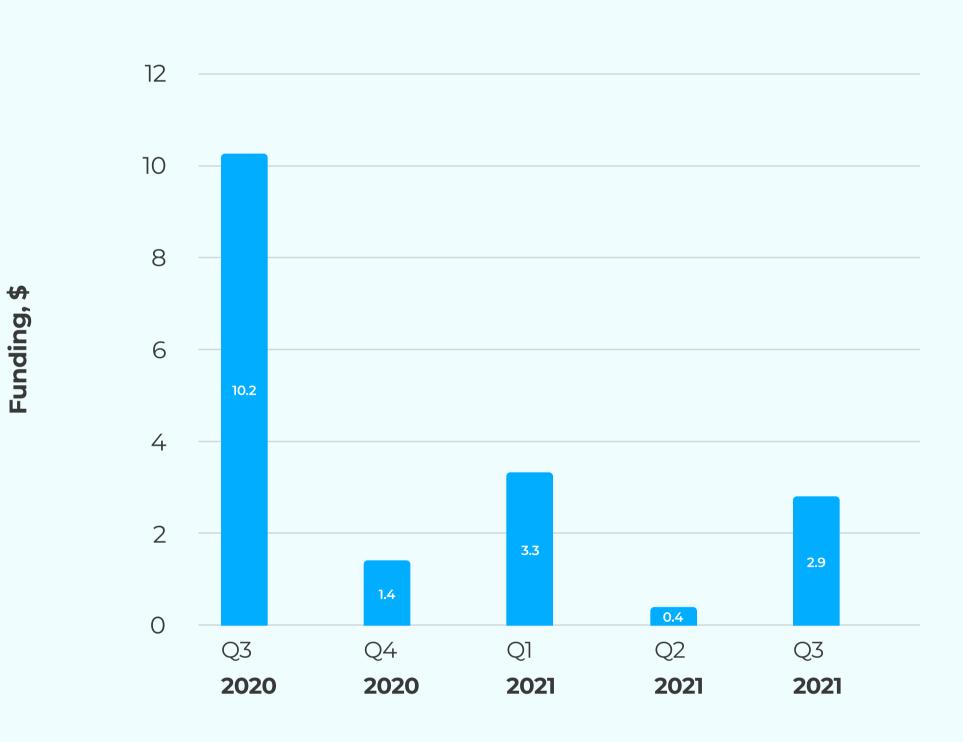
Inceptio Technology provides self-driving technology for trucks.

Netradyne offers AI and cloud enabled driver safety monitoring solutions.

Funding of Key Autotech Segments

Electric Vehicle Funding, mln \$, Q3 2021

Electric vehicle funding is recovering after its lowest rate in Q2 2021

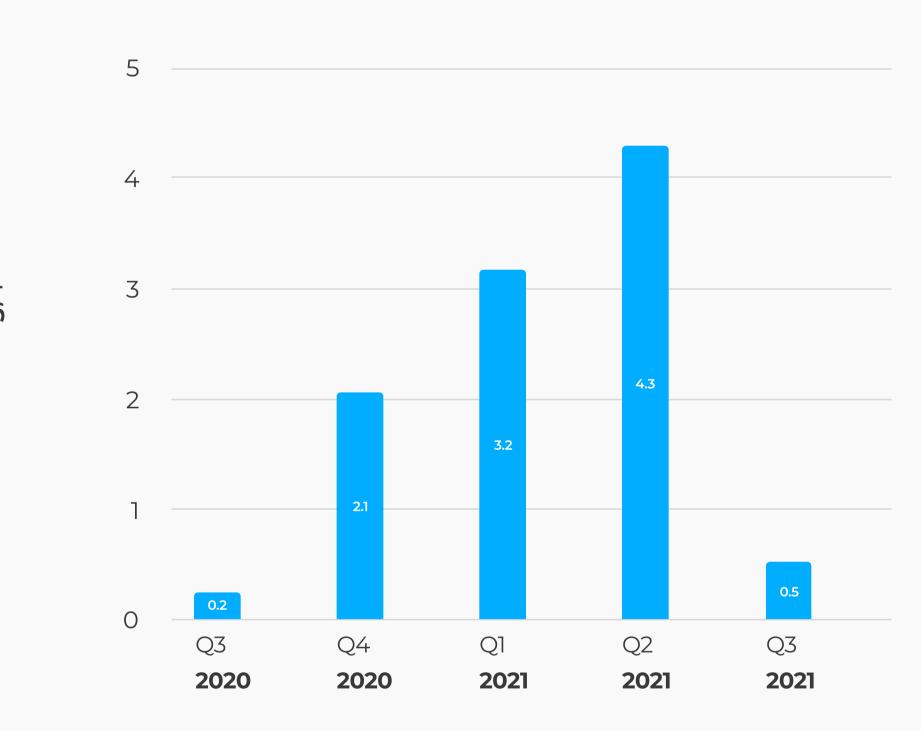


Notable companies in EV segment

Company	Total funding, bln \$↓	Q3 2021 funding, bln \$
<u>Rivian</u>	\$10.501 B	\$2.5 B
<u>Faraday Future</u>	\$3.21 B	\$.065 B
<u>Nikola Motor</u>	\$.76 B	\$.002 B
<u>SES</u>	\$.239 B	\$.1 B
Ample	\$.23 B	\$.16 B
<u>Skydweller</u>	\$.04 B	\$.04 B
<u>VeoRide</u>	\$.016 B	\$.016 B
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Autonomous Vehicle Funding, mln \$, Q3 2021

Funding of autonomous vehicles dropped after several quarters of growth.

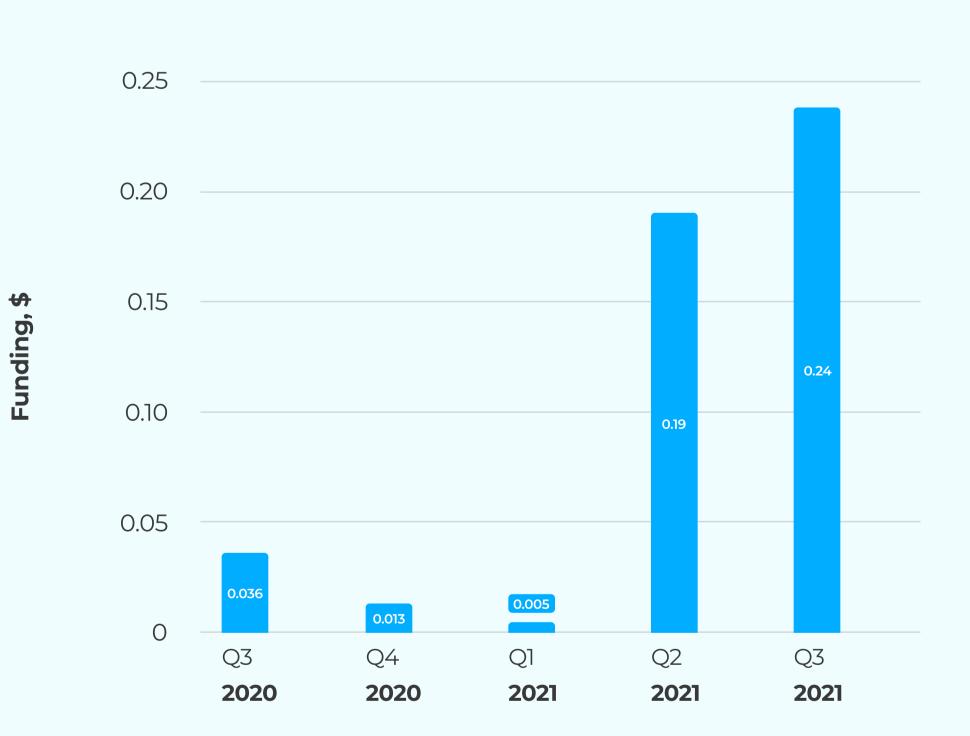


Country	Company 7	Fotal funding, bln\$↓	Q3 2021 funding, bln \$
USA	Inceptio Technol	<u>ogy</u> \$.49 B	\$.27 B
USA	Innovusion	\$.16 B	\$.066 B
USA	<u>Gatik</u>	\$.122 B	\$.085 B
USA	<u>Oculii</u>	\$.075 B	Undisclosed
USA	<u>AEye</u>	\$.062 B	\$.03 B
USA	<u>Third Wave</u>	\$.055 B	\$.04 B
USA	<u>Optimus Ride</u>	\$.044 B	Undisclosed
USA	<u>Aviva Links</u>	\$.033 B	\$.027 B
USA	<u>Spartan Radar</u>	\$.01 B	\$.01 B

Notable companies in Autonomous vehicles segment

Connected Vehicle Funding, bln \$, Q3 2021

Funding of connected vehicles is on the rise and has reached its maximum since 2020.



Notable companies in Connected vehicles segment

Country	Company	Total funding, bln\$↓	Q3 2021 funding, bln \$
USA	<u>Netradyne</u>	\$.207 B	\$.15 B
USA		\$.049 B	\$.033 B
USA	<u>Sonatus</u>	\$.035 B	\$.035 B
USA	<u>Just</u>	\$.015 B	\$.008 B

Hot News in the Automotive Industry

Category	Company Name	Description	News	Country
	<u>Texas Instruments</u>	Texas Instruments buys Micron's 300mm semiconductor factory	<u>Source</u>	USA
	<u>Ford</u>	Ford Announces Mega Campus in Tennessee & Twin Battery Plants in Kentucky; \$11.4B Investment to Create 11,000 Jobs	Source	USA
	<u>Aurora</u>	Self-Driving Tech Developer Aurora Raising \$2 Billion In SPAC Listing That Values It At \$11 Billion	<u>Source</u>	USA
Business	<u>Luminar</u> Technologies Inc	Luminar Technologies Inc, a maker of lidar sensors for self-driving cars, said on Monday that it has acquired a small chipmaker that makes a key part of its sensor.	<u>Source</u>	USA
Expansion	<u>Netradyne</u>	Netradyne Raises \$150 Million in Series C Funding Led by SoftBank Vision Fund 2	<u>Source</u>	USA
	<u>Rivian</u>	The Californian electric car company Rivian has again raised money. The start-up received \$ 2.5 billion. The main donor is Amazon. Rivian has received a total of \$ 10.5 billion since 2019.	<u>Source</u>	USA
	<u>NVIDIA</u> <u>DeepMap</u>	NVIDIA acquires DeepMap to improve autonomous vehicle navigation	<u>Source</u>	USA
	<u>Mobileye</u>	Mobileye tests self-driving cars in New York City	<u>Source</u>	USA
	Jeep	Jeep now also sells foldable e-bikes	<u>Source</u>	USA
Development, Launch & Termination	<u>Waymo</u>	Waymo, Alphabet's self-driving arm, is building a dedicated trucking hub in Dallas and partnering with Ryder for fleet management services in a two-pronged move to seriously scale up its autonomous trucking operations across Texas, Arizona and California.	<u>Source</u>	USA
	<u>Lytx® Inc.</u>	Video telematics company Lytx® Inc. unveiled its Lytx Integration Network, an ecosystem of partners that provides clients with access to fleet operations solutions and shared data.	<u>Source</u>	USA
	<u>Samsung</u> <u>Tesla</u>	Samsung is manufacturing Tesla's next-gen HW4.0 self-driving chip for 2022	<u>Source</u>	USA
Government news	Biden administration	The Biden administration announced an executive order that sets an ambitious—but not mandatory—goal that half of all new cars and light trucks sold in the United States be zero-emission vehicles by 2030.	<u>Source</u>	USA
	<u>Tesla</u>	Tesla aims to launch Full Self-Driving Computer 2 with Cybertruck next year	<u>Source</u>	USA
Initiative	<u>General Motors</u> <u>Momenta</u>	General Motors Co. said on Thursday it will invest \$300 million in Chinese autonomous driving startup Momenta to develop self-driving technologies for future models in China, its first such tie-up in the world's biggest car market.	<u>Source</u>	USA China
	<u>Ford</u> Agro Al Lyft	Ford and Argo AI to launch self-driving cars with Lyft by the end of the year	<u>Source</u>	USA
Partnerships	<u>Volvo</u> <u>Aurora</u>	Volvo Autonomous Solutions and Aurora have achieved the next milestone in their partnership to jointly develop on-highway autonomous trucks in the US. A prototype of Volvo Trucks' flagship, long-haul VNL model, integrated with the Aurora Driver technology, was revealed, representing an important step towards launching fully autonomous Class 8 trucks commercially in North America.	<u>Source</u>	USA
	<u>Ford</u> <u>Agro Al</u> <u>Walmart</u>	Ford, Argo AI and Walmart are working together to launch an autonomous vehicle delivery service in Miami, Austin, Texas, and Washington, D.C. — Walmart's first multi-city autonomous delivery collaboration in the US.	<u>Source</u>	USA

We will continue watching the booming automotive sector, as it stands out for its numerous tech-intensive initiatives. Stay tuned for updates.