SOFTEQ

Automotive in the US

Market and Investment Overview—Q1 2023



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Automotive in the US: Market and Investment Overview—Q1 2023 Highlights

Dear Reader,

We've compiled the highlights of what happened in the automotive industry in the US region in Q1 2023. This snapshot will help you monitor the autotech industry and keep emerging players and trends on your radar.

Who can benefit from our insights the most?

Those who:

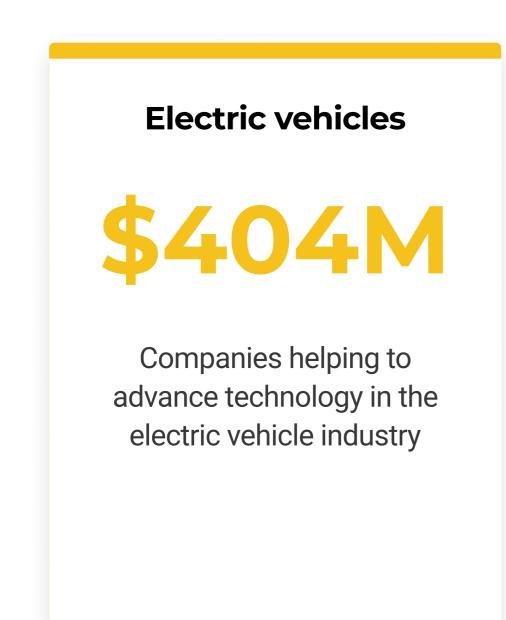
- · Develop next-gen automotive solutions that will improve road, driver, and pedestrian safety and provide asset security
- · Manufacture semiconductors, sensors, GPS, telematics, and other components for the automotive industry
- Want to partner with an automotive startup to deliver innovative vehicle products and services
- Invest in the US automotive ecosystem
- Monitor trending topics and industry news

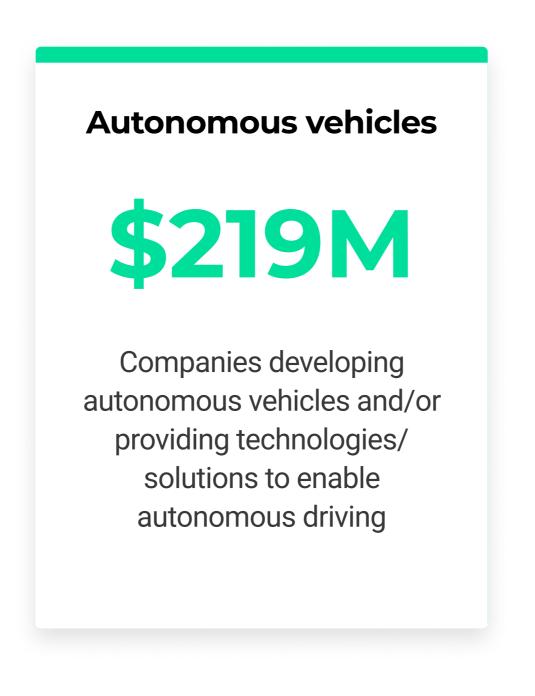
What's inside?

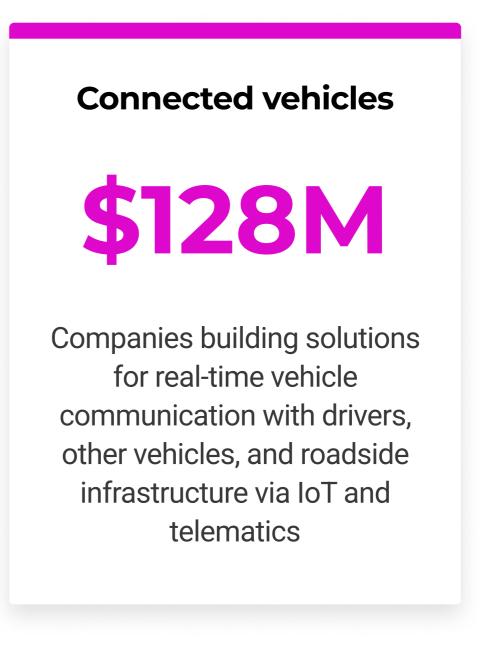
Discover the best-funded autotech segments and companies, trending themes, top innovations, and automotive news in the US.

Let's dive in!

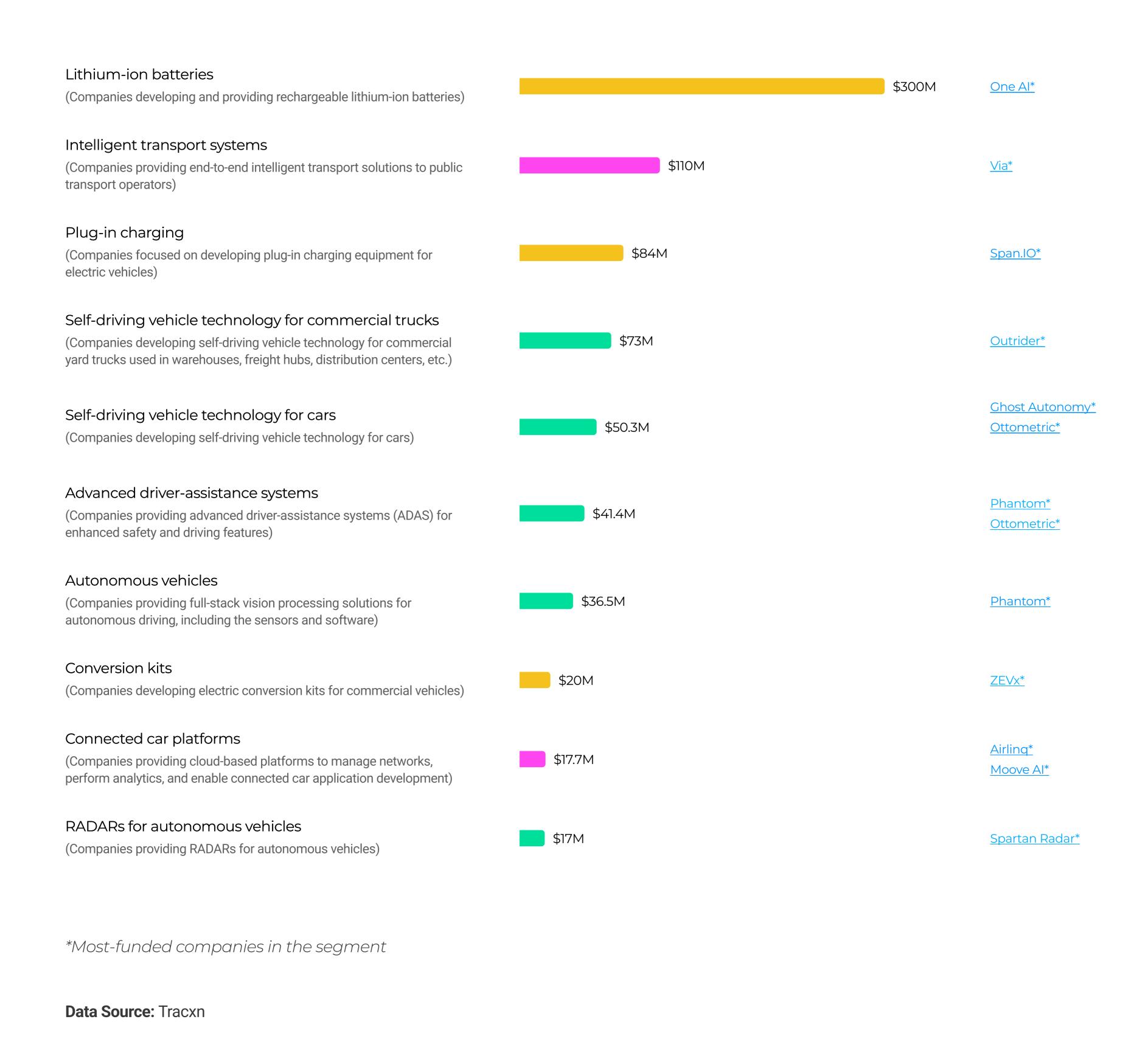
Electric vehicles were funded most in Q1 2023.





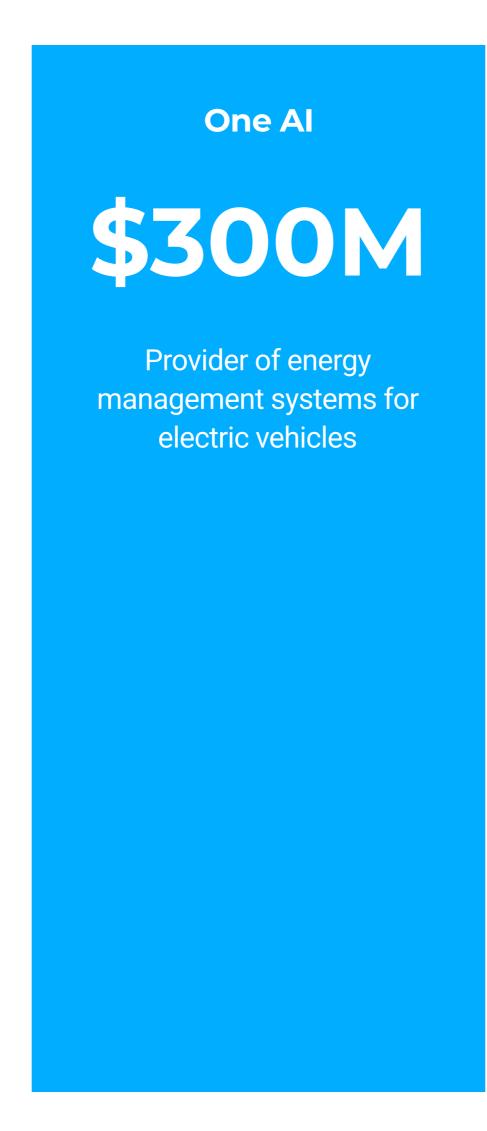


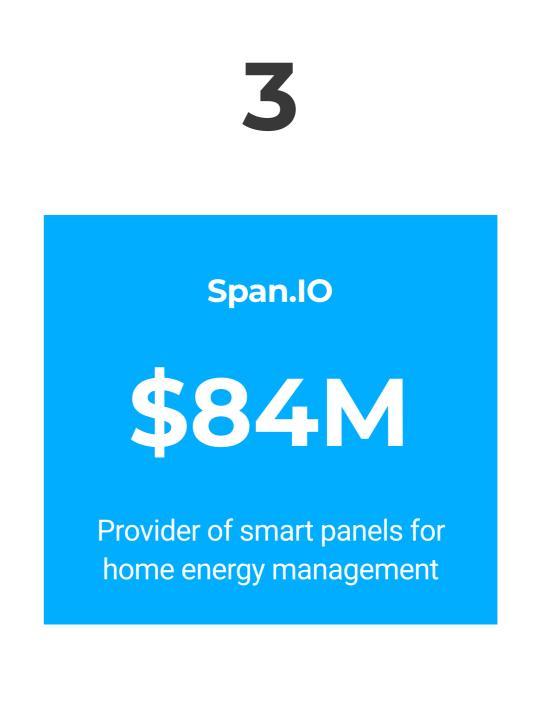
Most-Funded Autotech Segments in Q1 2023



Most-Funded Autotech Companies in the US in Q1 2023







Data Source: Tracxn

Automotive Technologies Trending on Social Media

Trim Level Automobile

Vehicle Audio

Robotaxi

Vehicle Identification Number

Tesla Supercharger

Drivetrain

Self Driving Car

Dashcam



Car Controls

Tesla Autopilot

Powertrain

Plug In Hybrid

Hydrogen Vehicle

Hardtop

Automotive Lighting

Adaptive Cruise Control

Cruise Control

Catalytic Converter

Experts on Emerging Automotive Trends

Artificial Intelligence



The role of AI in automotive retail is growing, as it is across many content development industries.

Soon it will be writing the scripts, creating the 3D avatars, and generating music tracks bespoke to the dealer and type of car for a hyper-targeted marketing campaign to attract buyers.



Patrick Kampe, Chief Technology Officer, Phyron

Cloud



Software build, test, and simulation are shifting to the cloud. This trend is very likely to accelerate in the coming years both for interactive development in the cloud and for scaling use cases.

Furthermore, the move to cloud also promises to enable team collaboration and break down silos within organizations. The move will help automobile makers provide on-demand mobility and data-driven services.



Rashmi Gopala Rao, Principal, Automotive Industry Manager at MathWorks India

Connected Mobility



Perhaps automotive OEMs should take a leaf out of the tech industry's book. Many manufacturers offer a smartphone app that links to the car through a personalized account, and this presents the ideal opportunity to explain what data is collected and how it will be used and to opt in or out. A customerfacing portal could also offer a further chance to gather consent.



Tom Blackie, CEO, VNC Automotive

Telematics



One of the key advantages of telematics in fleet management is the ability to track and monitor the geolocation and status of vehicles in real time. This can, for example, help fleet managers optimize routes, reduce fuel consumption, and improve overall efficiency.



Francois Denis, Geotab's CEO for France

Data Source: GlobalData

Technology Innovations



AutoGrid rolls out sustainable Al-powered EV grid services solution



Navistar rolls out integrated powertrain for vocational market



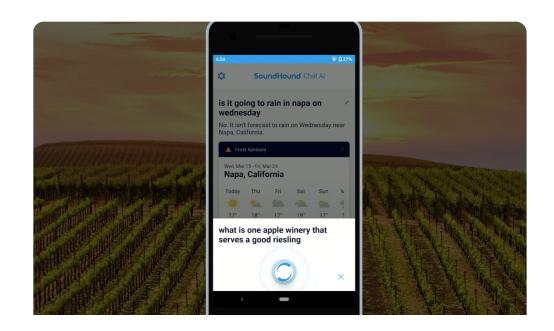
Tesla opens superchargers to non-Tesla EVs



Qualcomm unveils modem-to-antenna 5G solution for connected cars



Infinitum and Infineon advance SiC-based advanced industrial electric motors



SoundHound launches generative Al-based voice assistant platform



Nth Cycle produces MHP product for nickel sulfate producers



Clarivoy improves automotive advertising with identity resolution technology



EPAM unveils vehicle-to-cloud platform for connected cars

Data Source: GlobalData

Hot News From Automotive Giants

Category	Company Name	Description	Link
Development, launch & termination	<u>General Motors</u> <u>Microsoft</u>	General Motors, a US-based vehicle manufacturer, is exploring the use of ChatGPT in its cars	<u>Read more</u>
	<u>Ford Motor Co</u>	Ford reveals an all-electric school bus based on the E-Transit	Read more
	RoyPow	RoyPow launches all-electric truck energy storage system	Read more
	Zoox Inc	Amazon's self-driving car shuttles people on public roads for the first time	Read more
	<u>Harman</u>	HARMAN transforms the driving experience with Ready Vision augmented reality head-up display	<u>Read more</u>
Business expansion	<u>Tesla Inc</u>	Tesla eyes new US battery plant with CATL	Read more
	LG Energy Solution	LG Energy Solution to build \$5.5B battery manufacturing complex in US	Read more
	<u>Ford Motor Co</u>	Ford establishes Latitude AI subsidiary for automated driving tech	Read more
	Mercedes Benz NVIDIA	Mercedes-Benz takes vehicle product lifecycle digital with NVIDIA AI and Omniverse	<u>Read more</u>
	<u>Tesla Inc</u>	Tesla to open US charging network to rivals in \$7.5B federal program	Read more
Partnerships	<u>Mercedes-Benz</u>	Mercedes expands autonomous driving program with Luminar	Read more
	Ford Motors Co Google General Motors	General Motors, Ford, and Google join on virtual power	Read more
	Bayerische Motoren Werke AG Onsemi	On Semi signs long-term power supply agreement with BMW	<u>Read more</u>
	Honda Motor Co Ltd Sony Group Corp	Honda and Sony unveil "Afeela" EV prototype	Read more
Initiative	BRP Inc	BRP joins with Tread Lightly and Ridesafe to promote responsible riding	<u>Read more</u>
	<u>Carvana Co</u>	Carvana supports legislation to protect car delivery	<u>Read more</u>



We will continue watching the booming automotive sector as it stands out for its numerous tech-intensive initiatives.

Stay tuned for updates.

Softeq Market Research Team