SOFTER

Automotive in the US

Market and Investment Overview—Q4 2022 and FY 2022 Highlights





Automotive in the US: Market and Investment Overview—Q4 2022 and FY 2022 Highlights

Dear Reader,

We've compiled the highlights of what happened in the automotive industry in the US region in Q4 2022. This snapshot will help you monitor the autotech industry and keep emerging players and trends on your radar.

Who can benefit from our insights the most?

Those who:

- Develop next-gen automotive solutions that will improve road, driver, and pedestrian safety and provide asset security
- Manufacture semiconductors, sensors, GPS, telematics, and other components for the automotive industry
- Want to partner with an automotive startup to deliver innovative vehicle products and services
- Invest in the US automotive ecosystem
- Monitor trending topics and industry news

What's inside?

Discover the best-funded autotech segments and companies, trending themes, top innovations, and automotive news in the US.

Let's dive in!

Autonomous vehicles and self-driving technologies for cars were funded most in Q4 2022.

Autonomous vehicles

\$274M

Companies developing autonomous vehicles and/or solutions for autonomous driving

Electric vehicles

\$148M

Companies helping with technology advancement in the electric vehicle industry

Connected vehicles

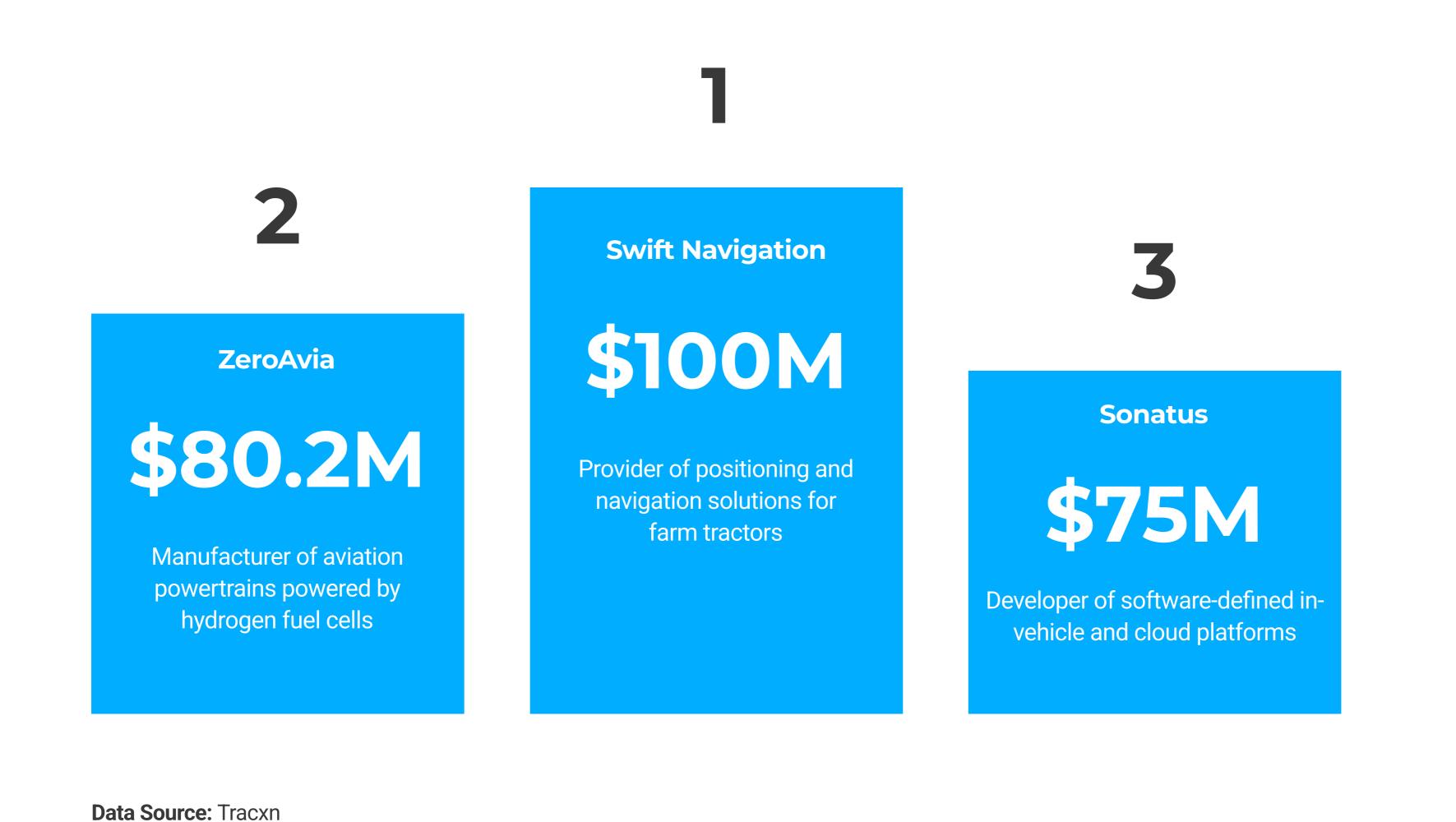
\$75M

Companies building solutions for vehicle communication with drivers, other vehicles, and roadside infrastructure in real-time via IoT and telematics

Most-Funded Autotech Segments in Q4 2022



Most-Funded Autotech Companies in the US in Q4 2022



Automotive Technologies Trending on Social Media

Catalytic Converter

Powertrain

Trim Level Automobile

Cruise Control

Self-Driving Car

Vehicle Audio

Vehicle Identification Number

Hardtop

Drivetrain



Dashcam

Hydrogen Vehicle

Adaptive Cruise Control

Robotaxi

Plug In Hybrid

Vehicle Frame

Car Controls

Automotive Lighting

Tesla Supercharger

On Board Diagnostics

Experts on Emerging Automotive Trends

Electric Vehicles

Electric drive motors give superior torque and control, whilst a Tier 4 diesel generator means the vehicle can operate for extended periods. Fuel consumption is minimized since all systems are electrically driven, including tools



Alistair Scarfe, co-founder and CTO of Robotics Plus

IoT

With advances in the trend—connected, autonomous, shared, and electrified—cars are getting smarter each day with functionalities like intelligent dashboards and advanced automated driving. Also, certain features like multi-modal interaction, multi-display interaction, 5G connectivity, V2X, OTA, and digital keys are becoming increasingly common in new-age connected cars



Manav Kapur, Executive Director, Steelbird International

Metaverse



Through launches in the metaverse, automobile brands give users from all parts of the globe a chance to step into their world and experience their vehicles. Test drives, assessing specs, viewing different colors, and even ordering and purchasing will eventually be done in these immersive spaces



Niraj Ruparel, Head of Mobile and Emerging Tech, GroupM

Cloud

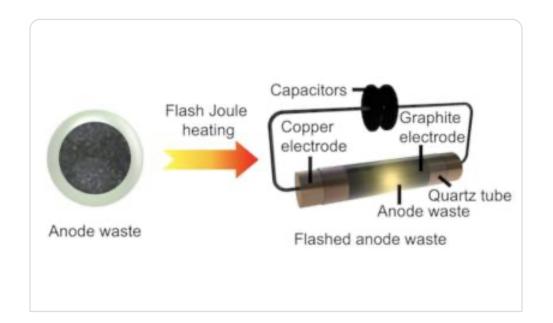
The increase in gas prices over the last six months has pushed consumers to consider going electric, especially younger generations. Open platforms for faster and more efficient data exchange can make an important contribution to preventing deaths and injuries. STEP enables the provision of important safety information for all road users and promotes the necessary collaboration between transport authorities, app developers, and the automotive industry to make roads safer



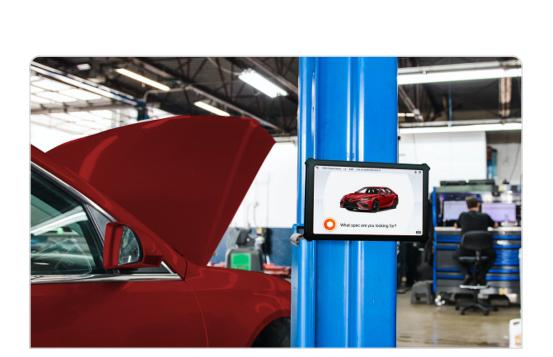
Michael Reinartz, Head of Innovation at Vodafone Germany

Data Source: GlobalData

Technology Innovations



Rice University develops flash recycling process for lithium-ion batteries



RAIN rolls out industrial voice assistant for vehicle repair



lonQ partners with Hyundai to develop quantum-computing-based EV battery—the first of its kind



Mercedes-Benz accelerates sustainable car production



Vistra rolls out retail electricity product for electric vehicle owners



Kdrive launches integrated drive-to-earn application

Data Source: GlobalData

Hot News From Automotive Giants

Category	Company Name	Description	Link
Development, launch & termination	Raven Industries Inc	Raven Industries debuts new autonomous agriculture solutions at CNH Industrial's Tech Day	<u>Read more</u>
	<u>General Motors</u>	General Motors expands access to hands-free driving	Read more
	<u>Dorman Products Inc</u>	Dorman Products announces release of more than 300 new motor vehicle parts	Read more
	<u>Vance & Hines</u>	Vance & Hines launches line of American-made performance truck exhausts	Read more
	Wisk Aero LLC	Wisk unveils world's first self-flying, four-seat, all-electric, vertical takeoff and landing air taxi	Read more
Business expansion	The California Air Resources Board	CARB approves historic \$2.6B investment (largest to date) for clean cars, trucks, and mobility options	Read more
	BMW Group	BMW Group to invest \$1.7B to build EVs in the US	Read more
	Robert Bosch GmbH	Bosch expands the US factory to produce more e-motors	<u>Read more</u>
	<u>Hyundai Motor Co</u>	Hyundai Mobis to spend \$1.3B on US EV parts factories	Read more
	Wolfspeed Inc BorgWarner Inc	BorgWarner to invest \$500M in Wolfspeed to supply silicon carbide devices	Read more
Partnerships	Volvo Cars AB Bose Corp	Bose and Volvo Cars: a new collaboration in sound. The all-new, all-electric Volvo EX90 will be available with Bose premium sound	Read more
	Toyota Oncor Electric Delivery Co LLC	Toyota launches collaboration with Oncor to accelerate EV charging ecosystem	<u>Read more</u>
	Ford Motor Co CerebrumX	CerebrumX to use Ford connected vehicle data, with customer consent, to help transform auto insurance in North America with usage-based insurance as-a-service	<u>Read more</u>
	Honeywell International Inc Nexceris LLC	Honeywell and Nexceris work to improve safety for electric vehicles	<u>Read more</u>
	Microsoft Corp Touchcast	Touchcast introduces end-to-end automotive customer experience in the metaverse in collaboration with Microsoft	<u>Read more</u>
Initiative	U.S. Environmental Protection Agency NATSO Inc	NATSO, SIGMA statement on US EPA plans to make EVs eligible for renewable fuel credits	<u>Read more</u>
	The Lion Electric Company	Lion Electric celebrates signing of global memorandum of understanding to accelerate the adoption of medium and heavy-duty zero-emission vehicles	<u>Read more</u>

Most-Funded Business Models

Autonomous vehicles

\$1.77B

Companies developing autonomous vehicles and/or providing technologies/ solutions to enable autonomous driving

Flying cars

\$451M

Small personal-use flying vehicles that do not have onroad running capabilities

Smart parking

\$358M

Companies providing parking lots with infrastructure and software for intelligent parking services

Most-Funded Companies

2

Wisk

\$450M

Manufacturer of autonomous electric air taxis

1

Cruise

\$1.35B

Provider of SaaS-enabled solutions for autonomous cars

3

Lime

\$310M

App-based platform to book electric kick-scooter and bike-sharing services

Automotive Technologies Trending on Social Media

Catalytic Converter

Powertrain

Trim Level Automobile

Cruise Control

Self-Driving Car

Vehicle Audio

Vehicle Identification Number

Hardtop

Drivetrain



Dashcam

Hydrogen Vehicle

Adaptive Cruise Control

Robotaxi

Plug In Hybrid

Vehicle Frame

Car Controls

Automotive Lighting

Tesla Supercharger

On Board Diagnostics

News to Remember

Jan <u>Hyundai Motor and Unity Partner to build meta-factory accelerating intelligent manufacturing innovation</u>

Feb <u>Veo unveils next- generation seated e-scooter with enhanced safety and convenience features</u>

Mar Volvo teams up with Starbucks to install EV charging network at US locations

Apr Volta Inc announced the launch of PredictEV Fleet, the second product within its suite of machine learning and artificial intelligence solutions for infrastructure

planning

May Toyota combines "autonomous" with "mobility-as-a-service" in Sienna Autono-MaaS

Jun Rivian opens three fast charging sites in Colorado and California

JulCerence and CerebrumX collaborate to build Al-powered advanced platform for connected vehicle data using (AWS)

Aug <u>Gatik and Cummins integrate Gatik's autonomous driving technology with Cummins' advanced powertrain in next-generation autonomous fleet</u>

Sep <u>Magna develops and pilots autonomous, on-road, last-mile delivery solution</u>

Wisk unveils world's first self-flying, four-seat, all-electric, vertical takeoff and landing air taxi

Nov General Motors expands access to hands-free driving

Dec Touchcast introduces end-to-end automotive customer experience in metaverse in collaboration with Microsoft



We will continue watching the booming automotive sector as it stands out for its numerous tech-intensive initiatives. Stay tuned for updates.

Softeq Market Research Team